

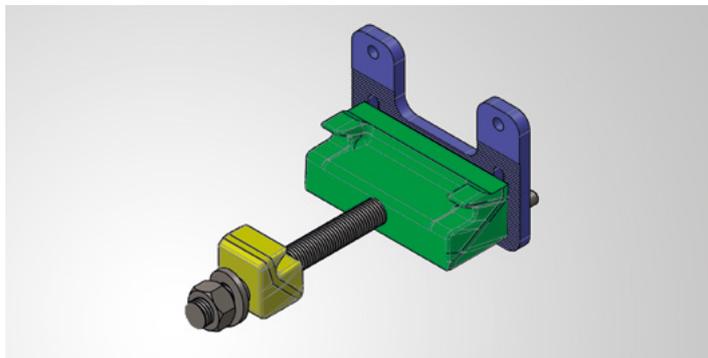
Dear readers and business partners,

In our current newsletter we would like to take the opportunity to let you know about our services in the field of surface finishing as well as production possibilities in the field of assembled modules with forging components. Over the years we have tackled the increasing requirements of the market and actively assisted our customers with outsourcing value-adding steps in production and thus we have become a full service provider.

Schulte-Wiese Gesenkschmiede wish you a merry christmas!

WSW – complete value chain from one source

For several years now there has been a movement towards OEMs outsourcing operating steps via the systems suppliers



and then back to the suppliers. Of course this trend is noticeable to a greater or lesser extent depending on the sector involved. Whereas only a few years ago the forgings, which were ready to install, usually passed on to the next pro-

cessing stage, to machine processing, nowadays we need to consider other things, particularly surface finishing steps such as KTL or powder coatings, for instance.

We have been able to face up to these requirements successfully in the past few years due to our sound partnership network and our supply chain as well as our own capacities, which we will expand in the long-term. Furthermore we offer our customers fully assembled modules – whether this is by purchasing such things as standard parts, or stamped, bent or laser parts from our group of companies or with materials provided by the customer.

If you would like to outsource some operating steps or order some modules  ...then talk to us about it.

Our staff



Frank Kausch, a member of our team for the past 25 years, began working as a forging supervisor, then took on the position of a master forger and finally was responsible for the whole forging department. In future he will be responsible for production planning.

"I enjoy solving problems and tasks together with a strong team.

I also find the wide spectrum and very varied uses of our forgings very interesting."

Did you know...



Under the heading KVP (Kontinuierlicher Verbesserungsprozess= continual improvement process) in 2016 we developed a new employee suggestion scheme in order

to lower our costs by carrying out feasible measures, to improve the quality of our products and thus strengthen our position on the market sustainably. We are very pleased about our employees' active participation, which is something the management is proud of too. Over the past 8 months 1.3 suggestions per employee were submitted, which in parts have already been implemented. On 16th December the managing director Roland Newe honoured the team with the most practicable suggestions and at the same time raffled small prizes amongst all the participants.

Your direct line to us:

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